



Club Visits

Introduction

This pre-work provides knowledge that supports the experiential learning that will take place in the live sessions at Area Director Training. By completing it, you will be prepared to participate in discussions and activities with fellow Area Directors. This information will be utilized but not presented in the session.

Time Investment

- 30 to 60 minutes

Instructions

1. Watch [Dashboards for Area Directors](#) (Video)
Members who do not have access to YouTube can watch the video by clicking this [link](#).
2. Watch [Dashboards for Club Officers](#) (Video)
Members who do not have access to YouTube can watch the video by clicking this [link](#).
3. Review [Area Director Club Visit Report](#)
4. Review [Moments of Truth](#)
5. Review [Distinguished Club Program and Club Success Plan](#)
6. Review Dashboard information for clubs in your Area
7. Complete Questions to Consider

Questions to Consider

Answer the following questions:

1. What challenges that club experiences can be identified by reviewing the data in the Dashboard?

2. Review the Membership Orientation portion of the Area Director Club Visit Report. What challenges related to Membership Orientation might you expect to observe during a club visit?

3. How could you identify an issue with club officers not recognizing the value of training? How can you help emphasize the value of attending training?

4. How can clubs track progress on their action plans in the Club Success Plan?

5. What is the value of the Club Success Plan to a club?

6. What resources can you send a club that is having trouble retaining members?

7. Looking at the Dashboard, how would you prioritize clubs to visit? Why?

8. What would you expect to change in the Dashboard information in the next 2 months? Why?